

New instantaneous water heaters 2008



>> Kick-off meeting

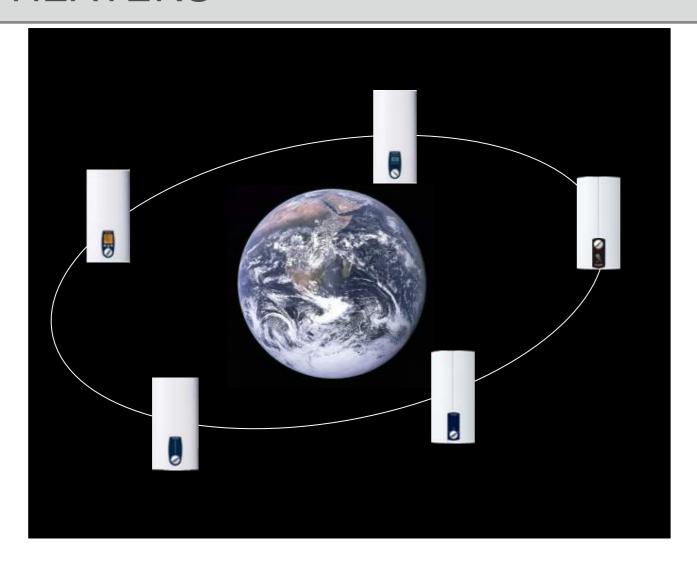
MARKET LAUNCH TEAM STE INSTANTANEOUS WATER HEATERS





STIEBEL ELTRON NEW INSTANTANEOUS WATER HEATERS





MARKETING CONCEPT ENERGY EFFICIENCY WITH ELECTRONICS



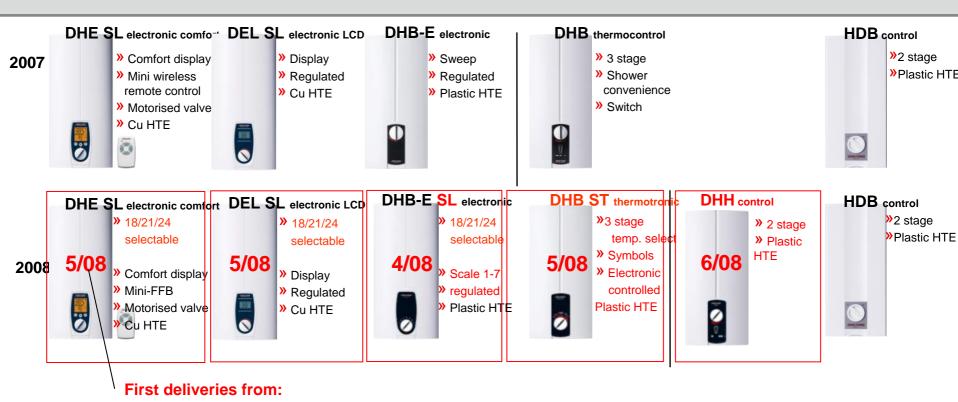
> High energy efficiency with electronic instantaneous water heaters



- Decentralised is energy efficient
- Electronic instantaneous water heaters are up to 20% more efficient
- Energy efficiency for a larger customer base
 - Now also in the "lower mid range"
- Energy efficiency in different classes of convenience
- Completely individual convenience but absolutely universal efficiency
- Save up to 20% water and energy

INSTANTANEOUS WATER HEATERS PRODUCT RANGE 2008





SLi-Versions:

8/08 8/08 8/08 9/08 9/08

FULLY ELECTRONIC INSTANTANEOUS WATER HEATER DHE SL electronic comfort



The new shower star...

- Now as standard with 4 keys Mini wireless remote control
- **»** 18/21/24 kW selectable
- 3 18 kW, 27 kW rated output
- Elegant soft-line design Accurate delivery of the required temperature through fully electronic control with motorised valve
- Save water and energy through automatic output matching
- Can be installed directly in the shower cubicle





ELECTRONICALLY REGULATED INSTANTANEOUS WATER HEATER DEL SL electronic LCD



- Elegant soft-line design
- 3 18/21/24 kW selectable output rating
- 3 18 kW, 27 kW rated output
- LCD temperature display
- Temperature selection 1 °C resolution
- Pivoting cap for user interface on top
- Accurate delivery of the required temperature up to the output limit
- Save water and energy through automatic output matching
- Can be installed directly in the



ELECTRONICALLY CONTROLLED INSTANTANEOUS WATER HEATER DHB-E SL electronic



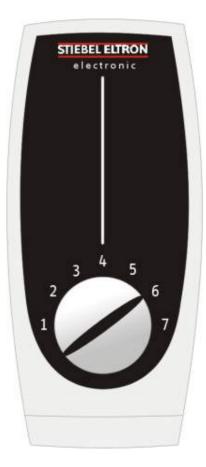
- >> Elegant soft-line design
- » 18/21/24 kW selectable output rating
- * 11 kW, 13 kW, 18 kW, 27 kW rated output
- »Variable temperature selection, approx. 30-60 °C
- Required temperature up to the output limit
- Unaffected by pressure fluctuations
- Water and energy saving through automatic output matching
- Can be installed directly in the shower cubicle
- Bare wire heating system with pressure-tested insulation block



INSTANTANEOUS WATER HEATER DHB-E SL electronic USER INTERFACE



- Variable temperature selection from approx. 30 ° C 60 ° C
- >> With scale



ELECTRONIC INSTANTANEOUS WATER HEATER DHB ST thermotronic



- Elegant slimline design
- Three-stage temperature preselection, approx. 35, 45, 55 ° C
- Individual temperature setting through mixing with cold water
- Constant DHW temperature up to the output limit
- Unaffected by pressure fluctuations
- Save water and energy through automatic output matching
- Can be installed directly in the shower cubicle
- »Bare wire heating system with pressure-tested insulation block



ELECTRONIC INSTANTANEOUS WATER HEATER DHB ST thermotronic USER INTERFACE



- Three-stage temperature preselection, approx. 35, 45, 55 ° C
- Individual temperature setting through mixing with cold water



HYDRAULIC INSTANTANEOUS WATER HEATER DHH S control



- The DHH with the right twist
- »Attractive slimline design
- »Output selection in two stages
- Shower convenience switch for fine tuning the water volume and temperature
- Can be installed directly in the shower cubicle
- »Bare wire heating system with pressure-tested insulation block
- For soft and hard water



DHH S control OPERATING CONVENIENCE





Shower comfort switch

Variable settings for fine tuning the water volume and temperature

Output selector

- ... for demand-dependent matching of the heating output
- » 2 output stages (e.g. DHH 21)
 - 10.5 / 21 kW: Basin + sink / shower + bath
 - 7 / 17 kW: Basin / shower
- Demand-dependent / energy saving

DHE SL electronic comfort DEL SL electronic LCD OUTPUT SELECTION



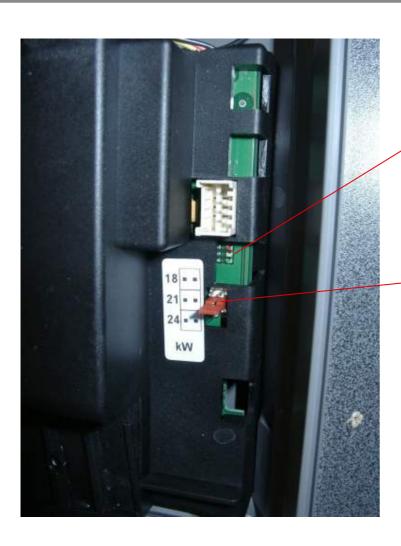


Coding card and jumper for output changeover



DHB-E SL electronic OUTPUT CHANGEOVER





Diagnostic light cluster

Coding card and jumper for output changeover

Heating output can be selected for 95% of installations



Output	kW	18	18/21/24	27
Rated current	Α	26	29/31/35	39
Fuse	Α	25	32/32/35 recommended since1988	40

32 A fuse and 4mm² cable-cross-section = 21 kW



Heating output can be selected

Why a separate 18 kW version?

- For older systems with 25 A fuses (until 1988)
- Absolute operational safety has priority!
- Fuses

Response current = I_N *1.13

VDE 0298 part 4

Response current = 25 * 1.13 = 28.25 A

18 / 21 / 24 kW





Heating output can be selected

Why not at 27 kW?

- Rated current = 39 A, (however cycling)
- Standard automatic maximum demand relay cycles

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$$I_{AN} = 15 A$$
, $I_{AN} = 13 A$, $I_{AN} = 7 A$

Absolute operational safety has priority!

TRADE FAIR PRESENTATION DISPLAY PANEL



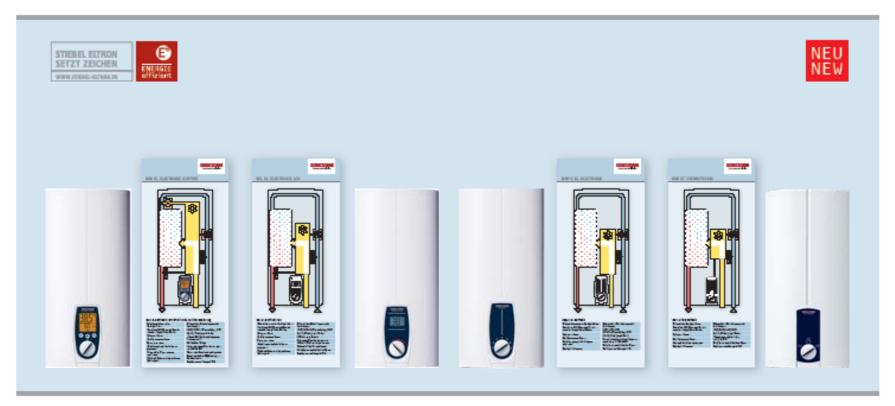


4 Live models
Display
metered values
graphics
Supply
Conditions
Water pressure
Voltage
2 tapping outlets

TRADE FAIR PRESENTATION FUNCTION GRAPHICS AND DEVICES



ELEKTRONISCHE DURCHLAUFERHITZER: TEMPERATURREGELUNG MIT GEFÜHL.



4 ELECTRONIC CLASSES OF CONVENIENCE FUNCTIONS AND **BENEFITS**



DHE SL electronic comfort

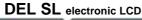


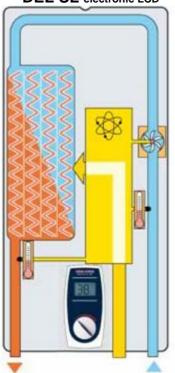
Fully electronically controlled

instantaneous water heater

»Rare wire heating system

- Cold water sensor
- >Flow rate sensor
- »DHW sensor
- »Variable automatic output matching
- »Motorised valve for water volume
- control



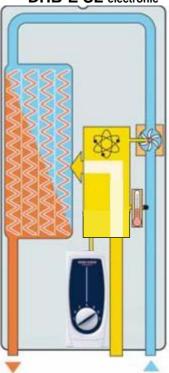


Electronically controlled

instantaneous water heater

- Cold water sensor
- >> Flow rate sensor
- »DHW sensor
- »Variable automatic output matching
- »Bare wire heating system

DHB-E SL electronic

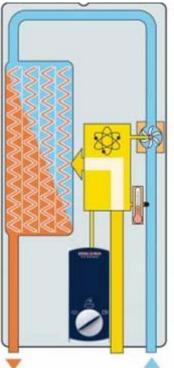


Electronically controlled

instantaneous water heater

- Cold water sensor
- >>Flow rate sensor
- »Variable automatic output matching
- »Bare wire heating system

DHB ST thermotronic



Electronic instantaneous water heater

- Cold water sensor
- >Flow rate sensor
- »Automatic output matching
- »Bare wire heating system

INSTANTANEOUS WATER HEATERS 4 ELECTRONIC CLASSES OF CONVENIENCE FUNCTIONS AND BENEFITS



DHE SL electronic comfort

DHW temperature

- » Accurate delivery of the required temperature
- Fully electronically controlled heating output and water volume

Constant temperature

- » Complete compensation for pressure variations, inlet temperature changes and voltage fluctuations
- Automatic volume matching to output limit

Water volume presentation

- Automatic output matching
- » Automatic water volume control
- Save water and energy

Operating convenience

- » Variable digital temperature selection 20...60 °C
- » 0.5 °C resolution for temperature selection
- » Quick temperature selection with two memory keys
- Multifunction display with backlighting
- Mini wireless remote control with 4 keys

for temperature setting

DEL SL electronic LCD

DHW temperature

- Accurate delivery of the required temperature
- » Electronically controlled heating output

Constant temperature

Complete compensation for pressure variations, inlet temperature changes and voltage fluctuations up to the output limit

Water volume presentation

- Automatic output matching
- Save water and energy

Operating convenience

- » Variable digital temperature selection 30...60 °C
- » 1 °C resolution for temperature selection
- » LCD display

DHB-E SL electronic

DHW temperature

» Required temperature through electronically controlled heating output

Constant temperature

Compensation for pressure variations and inlet temperature changes up to the output limit

Water volume presentation

- Automatic output matching
- Save water and energy

Operating convenience

- » Variable temperature selection approx. 30...60 °C
- Temperature scale 1...7

DHB ST thermotronic

DHW temperature

» Required temperature through electronically controlled heating output

Constant temperature

» Extensive compensation for pressure variations and inlet temperature changes up to the output limit

Water volume presentation

- » Automatic output matching
- » Save water and energy

Operating convenience

Three-stage temperature selection, approx. 35, 45, 55 °C

INSTANTANEOUS WATER HEATERS 4 ELECTRONIC CLASSES OF CONVENIENCE FUNCTIONS AND BENEFITS



DHE SL electronic comfort

Additional functions

- Undersink operating convenience
- » Air detection with differential analysis system for even greater operational reliability and longer service life
- » Anti-scalding protection, electronically adjustable
- ECO function, spa showers, energy counter.
- » Comfort cable remote control (option)
- Comfort wireless remote control (option)

Profi Rapid® installation system

- » Profi Rapid[®] installation system for quicker installation
- Optional adjustable rated output with the DHE 18/21/24 SL
- DHE 18 SL 25 A for older systems with 25 A fuse protection

DEL SL electronic LCD

Additional functions

- » Undersink operating convenience
- » Air detection with differential analysis system for even greater operational reliability and longer service life
- » 43 °C anti-scalding protection
- Comfort wireless remote control (option)

Profi Rapid® installation system

- » Profi Rapid® installation system for quicker installation
- Optional adjustable rated output with the DEL 18/21/24 SL
- DEL 18 SL 25 A for older systems with 25 A fuse protection

DHB-E SL electronic

Additional functions

- Undersink operating convenience
- » Air detection with differential analysis system for even greater operational reliability and longer service life

DHB ST thermotronic

Additional functions

- » Undersink operating convenience
- With electronic air detection

Profi Rapid® installation system

- » Profi Rapid[®] installation system for quicker installation
- Optional adjustable rated output with the DHB-E 18/21/24 SL
- DHB-E 18 SL 25 A for older systems with

25 A fuse protection

Profi Rapid® installation system

» Profi Rapid[®] installation system for quicker installation

ALL SYSTEMS GO FOR THE NEW RANGE



